



Innovation in financial risk management for universal coverage

November 2017



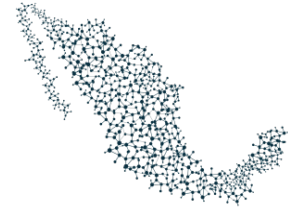
i. Objective and problem definition

Can we
realistically cover 100% of
the populated surface
of Mexico?

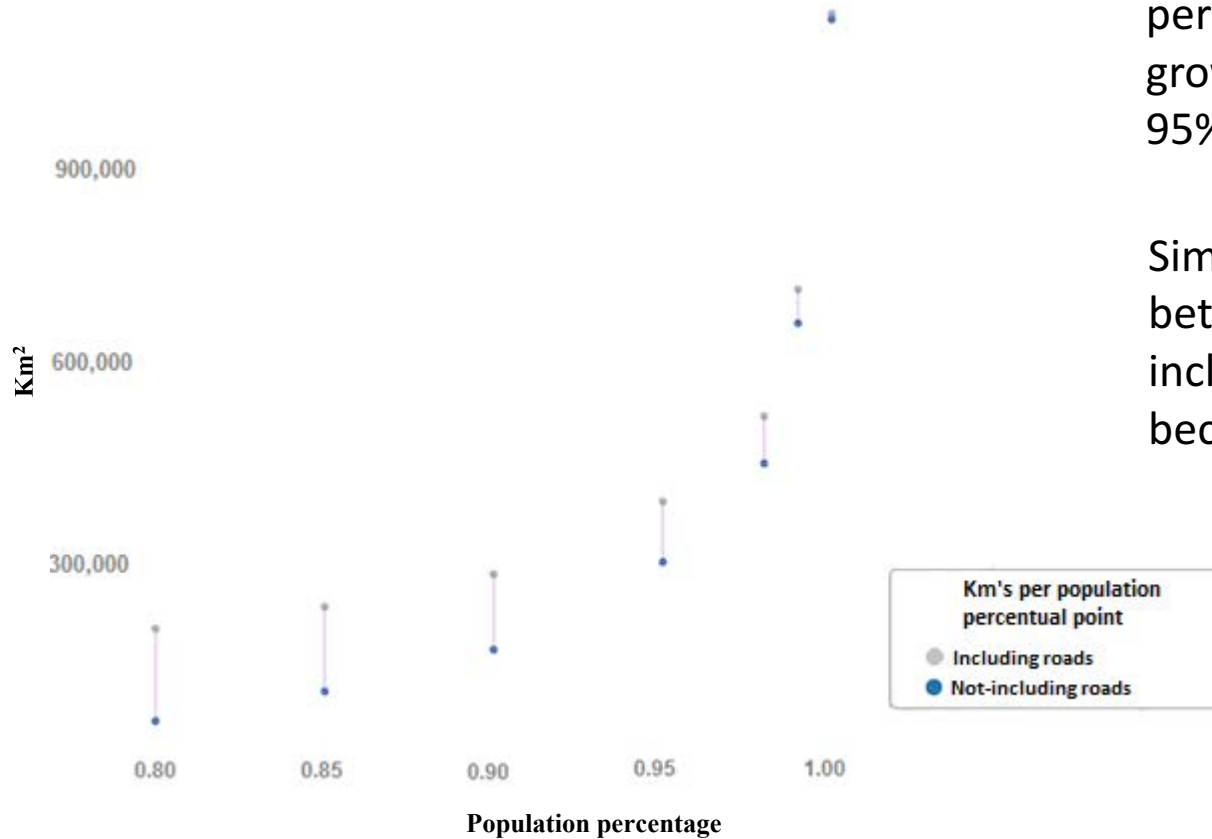


iii. Results

% Population	Km ²	Growth factor from 80%
100%	1,121,144	16.7
99%	664,676	9.9
98%	454,081	6.8
95%	305,966	4.6
90%	174,333	2.6
85%	111,723	1.7
80%	67,159	1.0

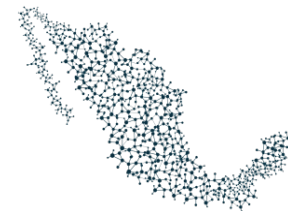


iii. Trends



The growth in kilometers per percentage of population grows “exponentially” after 95%.

Similarly, the difference between number of km² including and excluding roads becomes insignificant.



investment risks

How to cover the last 10%?
What to sell there?
How to fund it?



investment risks

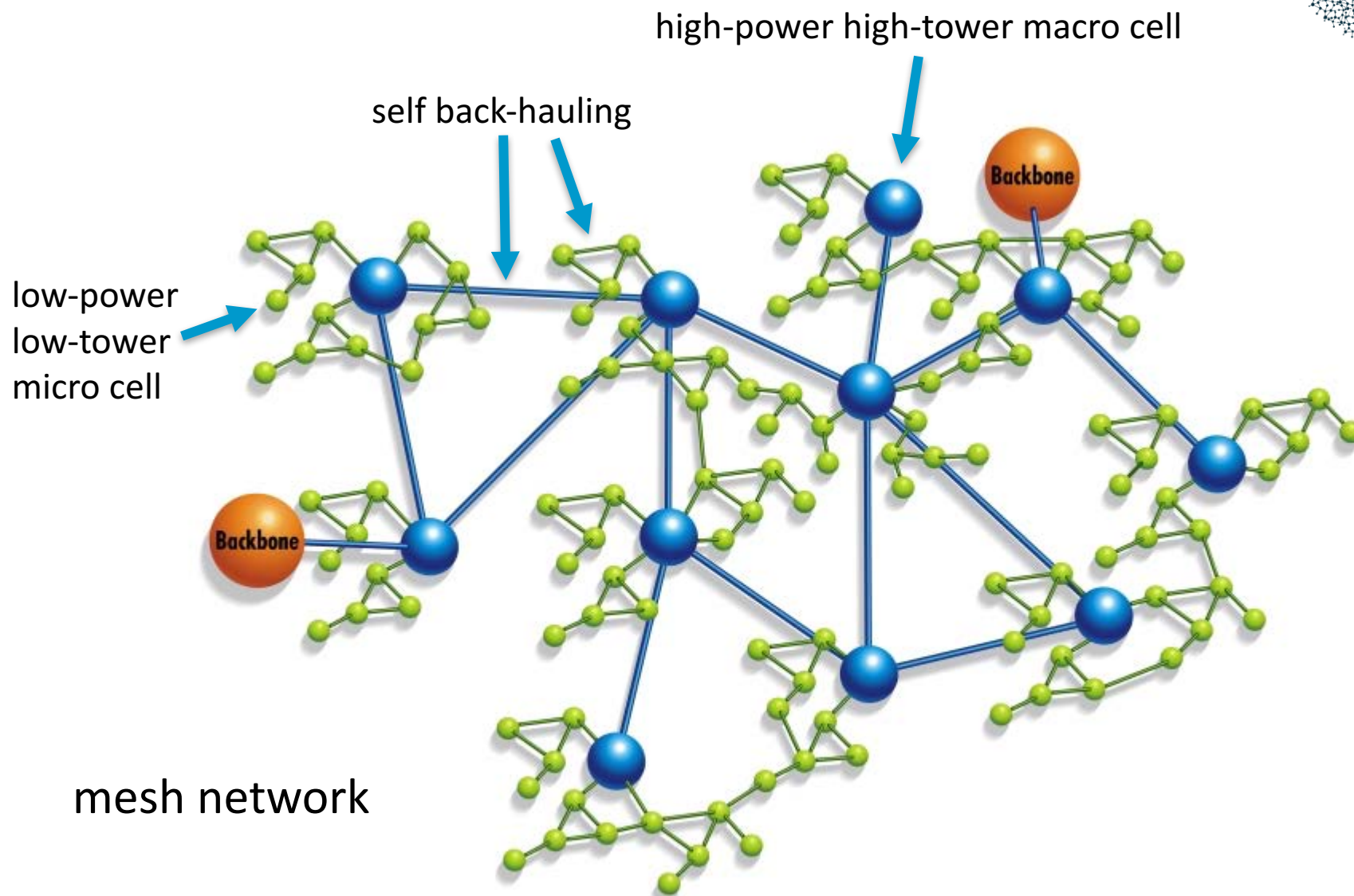
How to cover the last 10%?



How to cover the last 10%?

high-power high tower
mesh networks
self back-hauling
voluntary spectrum sharing

How to cover the last 10%?

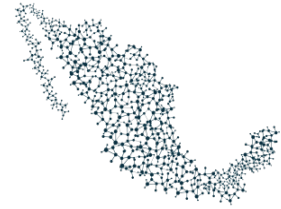




How to cover the last 10%? The enablers

fixed wireless
quasi-line-of-sight
high-modulation schemes
carrier aggregation

investment risks



What to sell there?



What to sell there?

WiFi to the car
fixed broadband
Internet of things



What to sell there?

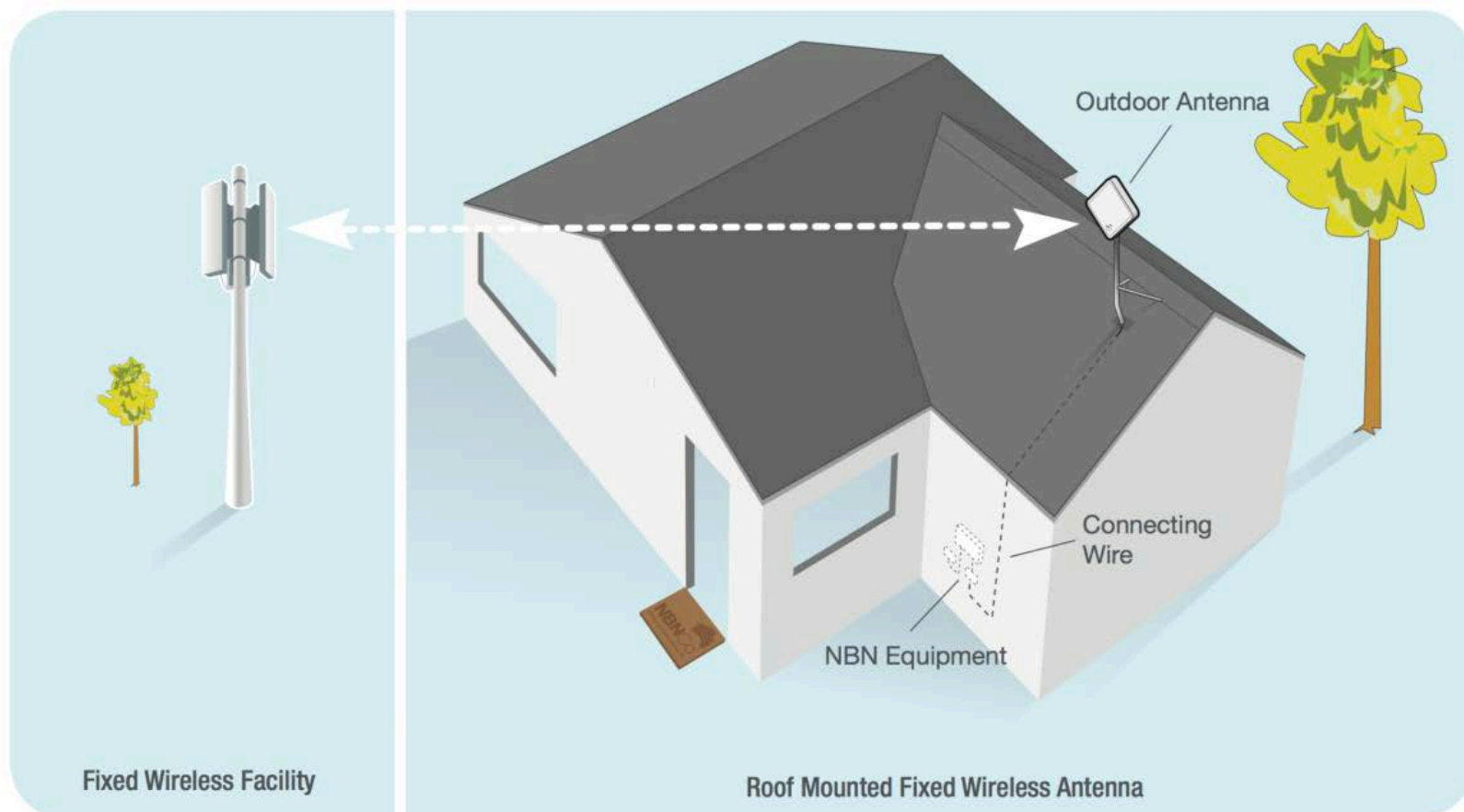
WiFi to the car





What to sell there?

fixed broadband

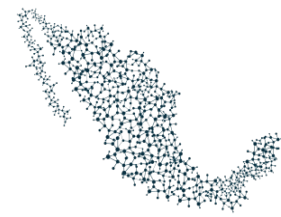




What to sell there?

Internet of things

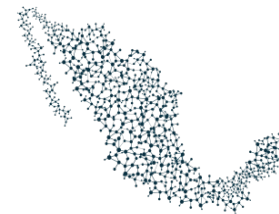




investment risks

How to fund it?

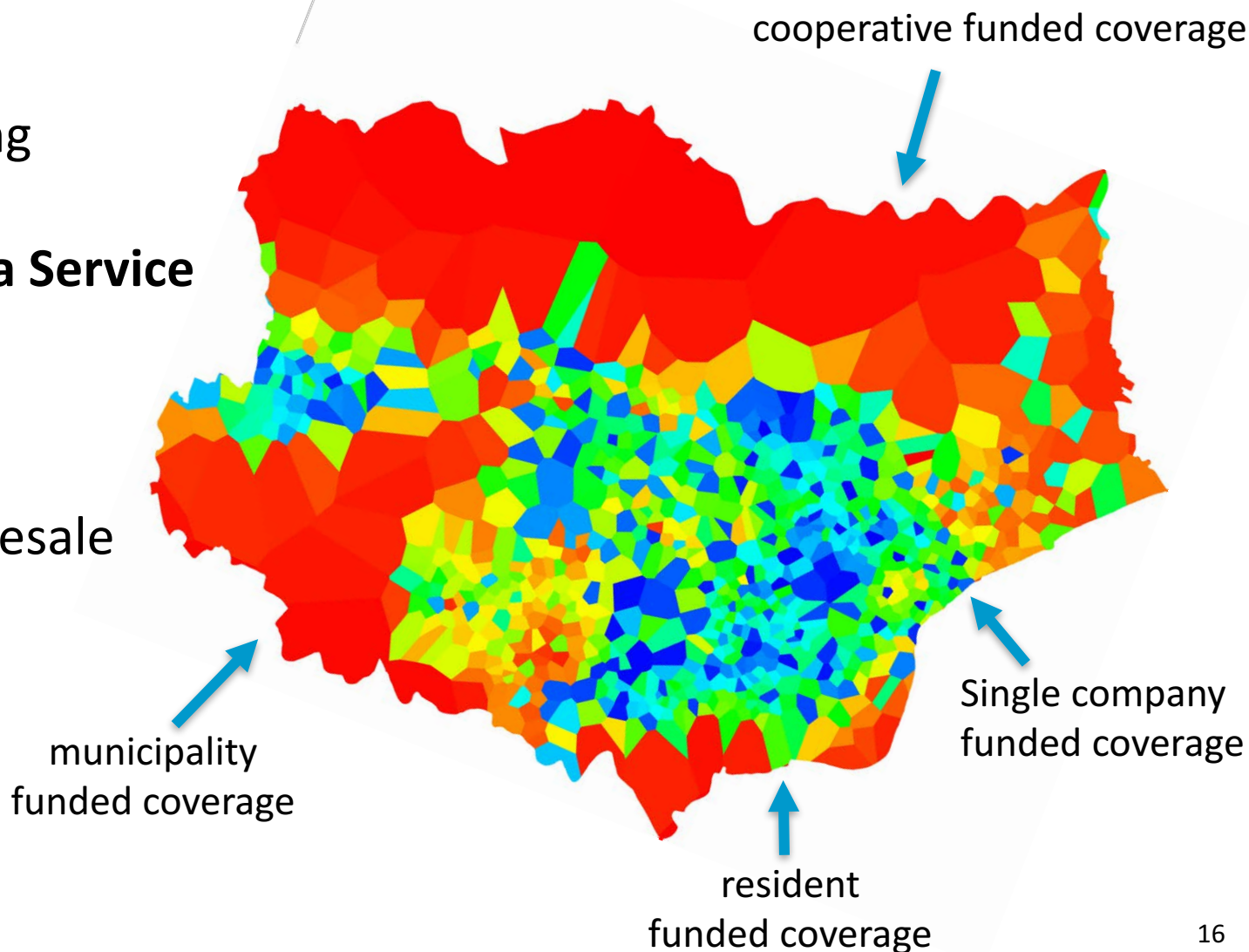
Commercial risk management: Crowd Funding



Crowd funding

Coverage as a Service

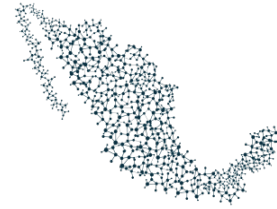
Long term
prepaid wholesale
connectivity



Number crunching



How we got here



Methodology in a nutshell

Make a grid of the country with quadrilaterals

Sort the quadrilaterals in families according to the number of people inside it

Add the surface of the quadrilaterals of each family

Add the population of the quadrilaterals above each family

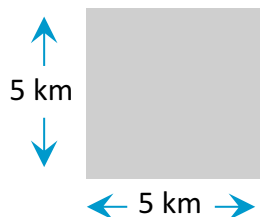
Label characteristics of each quadrilaterals

Look for patterns



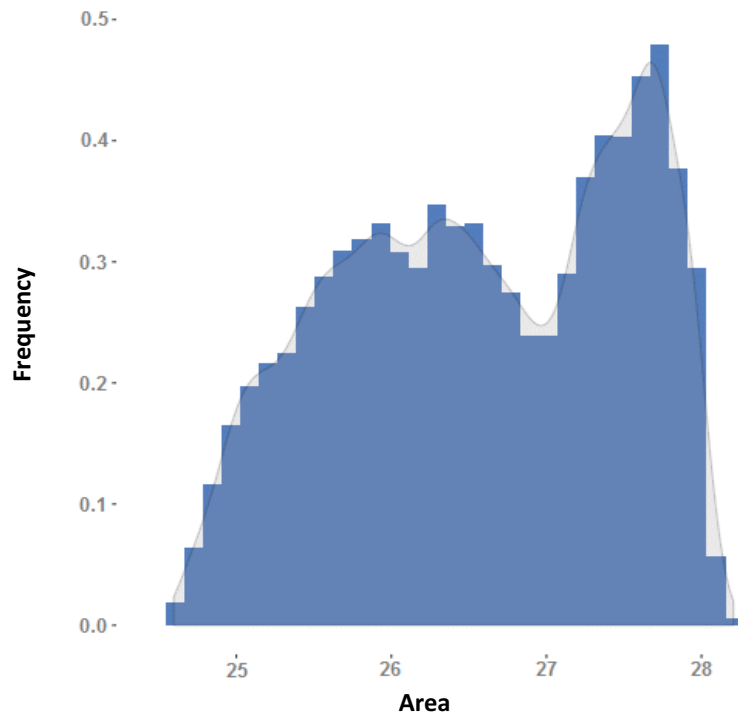
ii. Methodology

In order to eliminate artificial geographic barriers (i.e. localities or municipalities) the Mexican territory was segmented into uniform square cells of approximately 25 Km².





ii. Methodology



Given that Earth's surface is not flat, the surface of each cell varies according to latitude and longitude.

The distribution of the surface of the cells has the following characteristics:

Minimum	24.6 km
1st quartile	25.8 km
Medium	26.6 km
Average	26.6 km
3rd quartile	27.4 km
Maximum	28.2 km

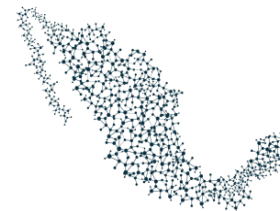
1

2

3

4

Segmentation



ii. Methodology

To ensure the uniformity of the segments the formula of the large circles was used to define the cutoff points:

$$d = r\Delta\sigma$$

Where

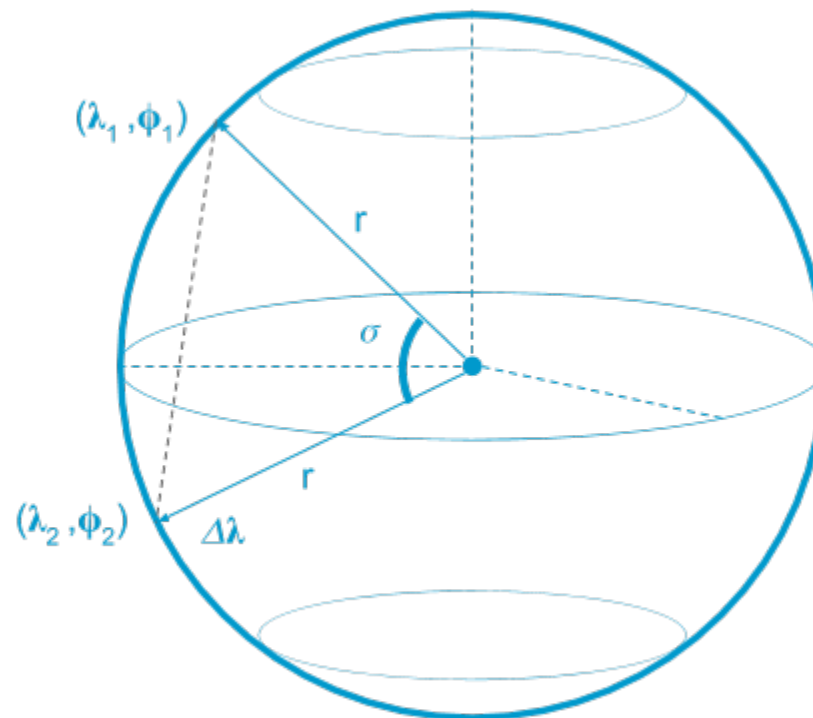
$$\Delta\sigma = \arccos (\sin\phi_1 \cdot \sin\phi_2 + \cos\phi_1 \cdot \cos\phi_2 \cdot \cos(\Delta\lambda))$$

And ϕ_1, λ_1 and ϕ_2, λ_2 are the latitude and longitude of the two points.

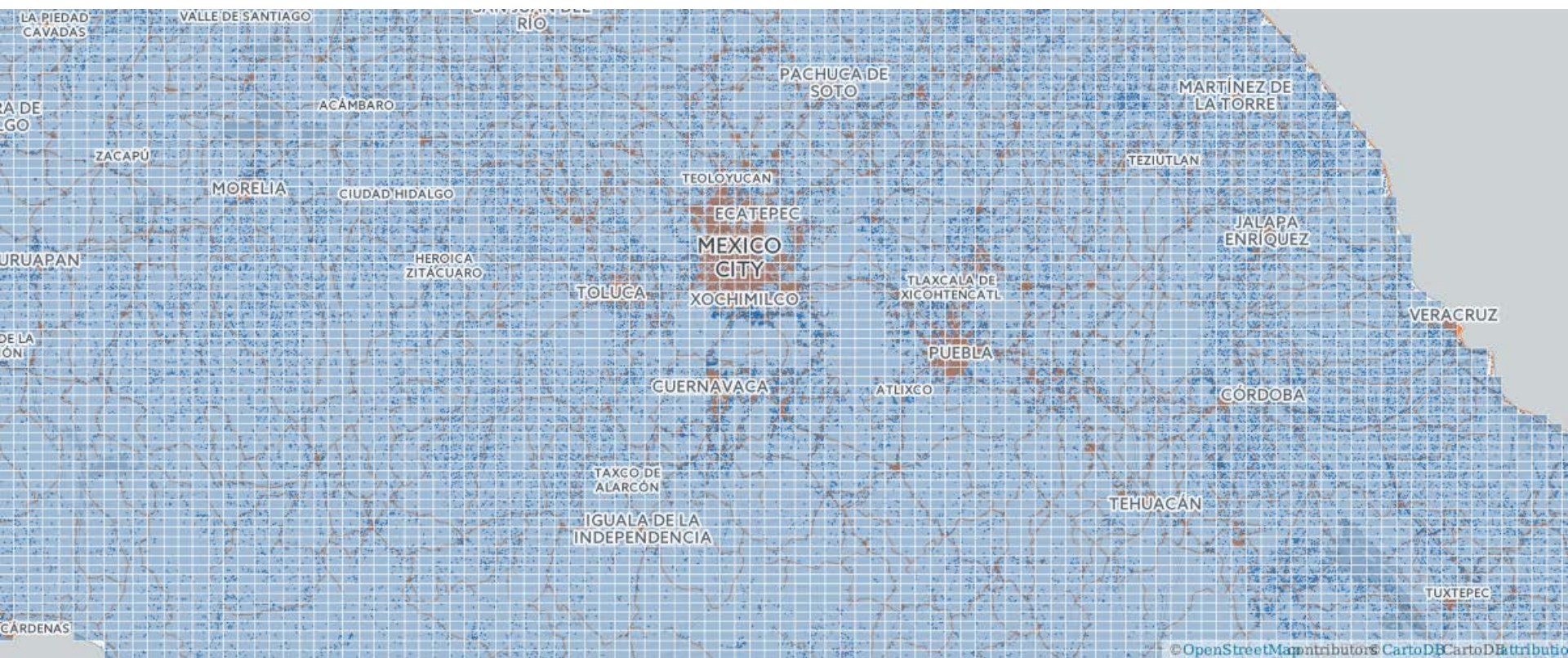
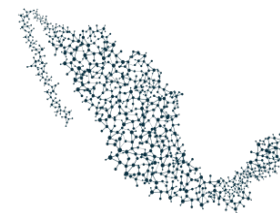


ii. Methodology

Graphically:



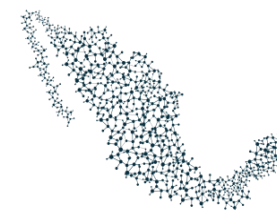
ii. Methodology



1 2 3 4

Segmentation

ii. Methodology



1

2

3

4

Segmentation



ii. Methodology

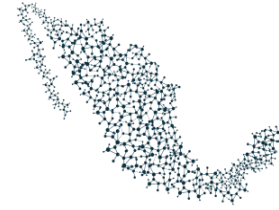
Each cell is given a population equal to the sum of the populations of all the localities enclosed in it.

This way, we have:

P_c = Population of each cell

p_x = Population of locality x

$$\Rightarrow P_c = \sum_{i=1}^n p_i$$



ii. Methodology

Inclusion of federal highways

All the cells that intersect with federal highways are included (figure 3).

In order to avoid duplication, any cell that has both, a population above the desired threshold and an intersection with a highway is included only once in the general calculation.



ii. Methodology

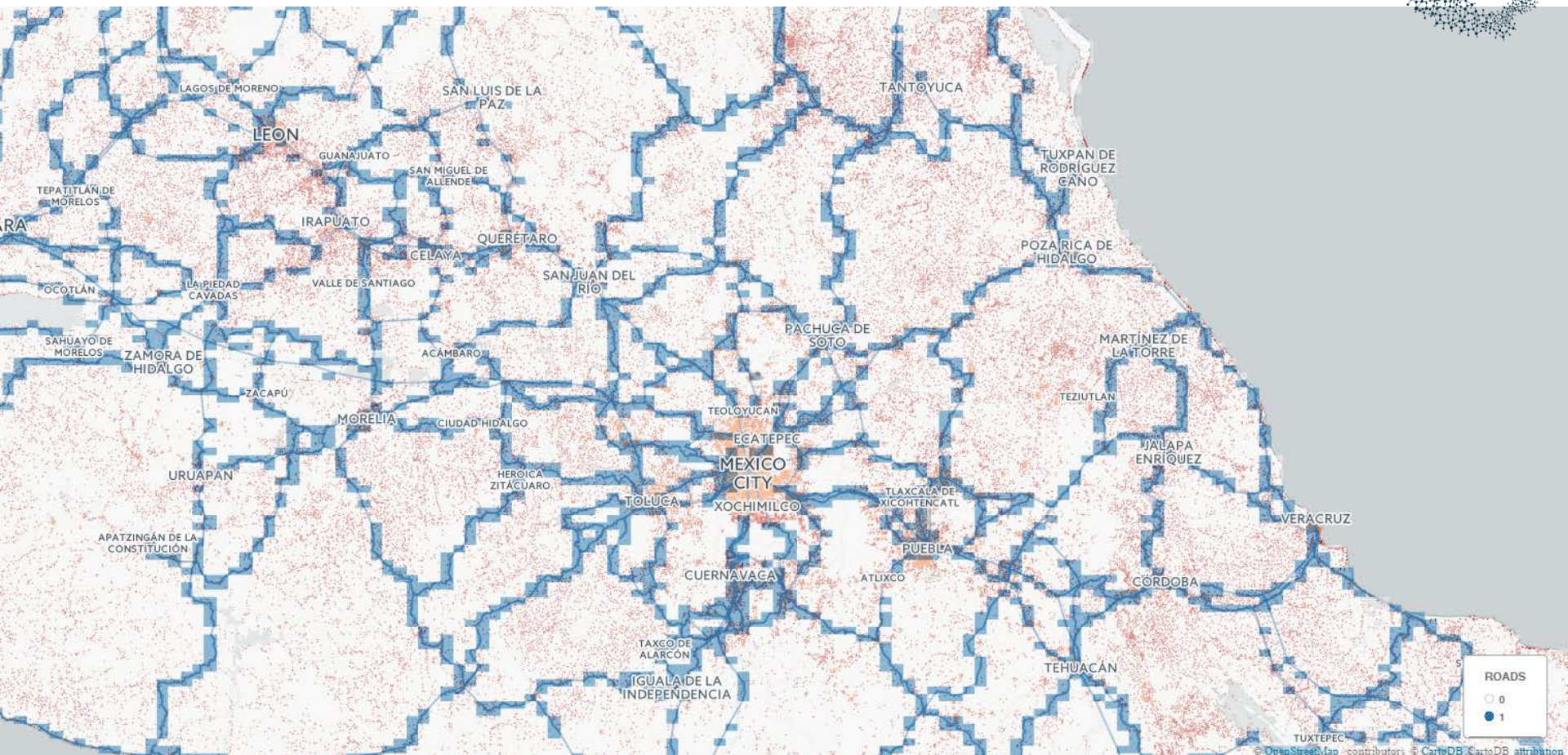
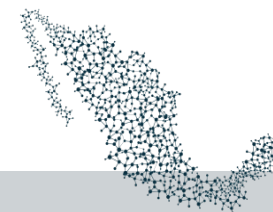
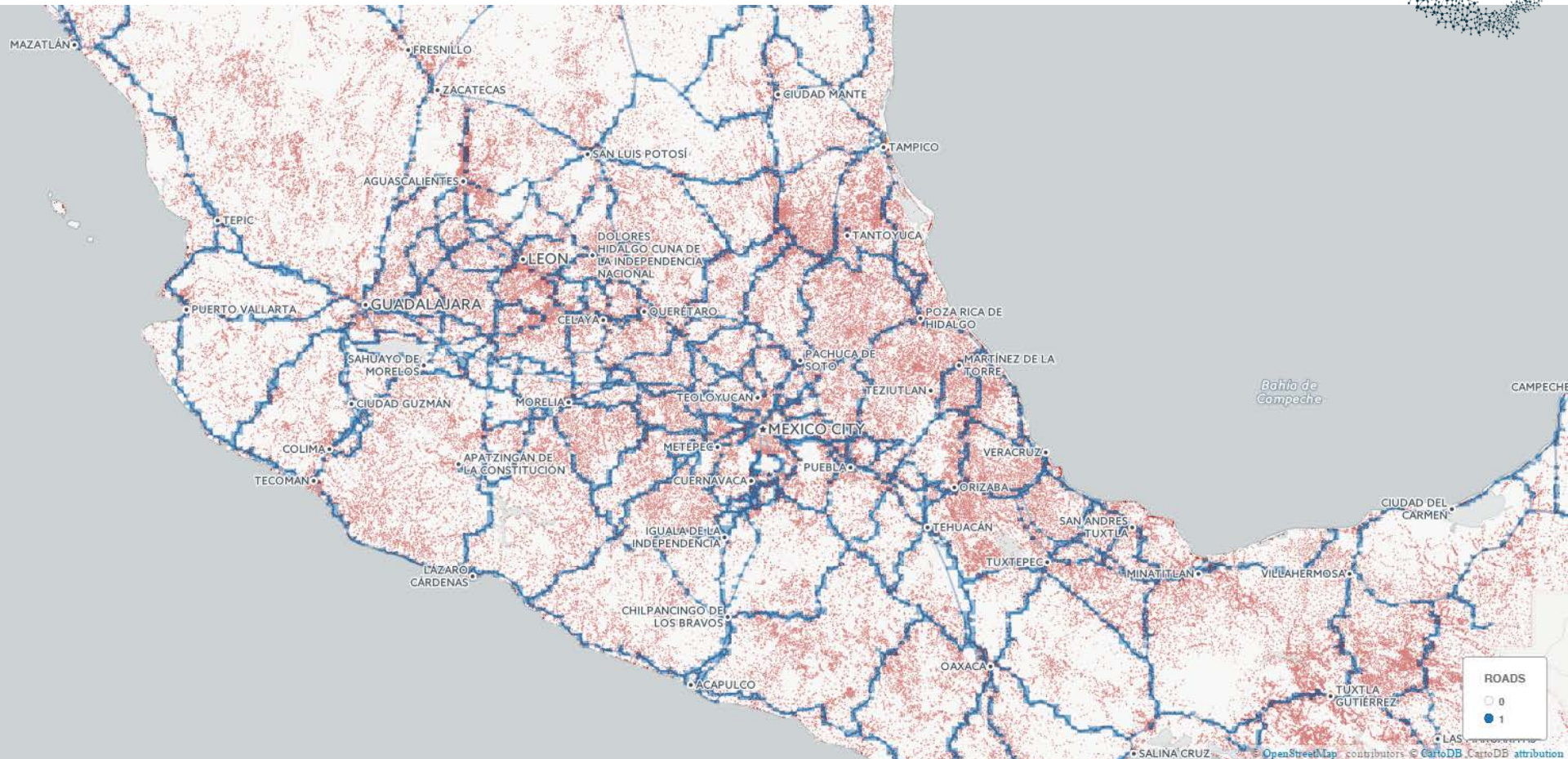
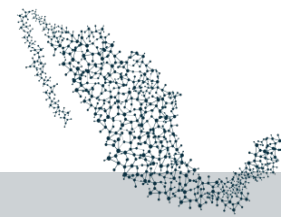


fig. 3

- 1
- 2
- 3
- 4

Roads inclusion

ii. Methodology



- 1
- 2
- 3
- 4

Roads inclusion



ii. Methodology

Cell selection according to population criteria.

In order to achieve a coverage of 98% of the population, an iterative approach was carried out.

Every cell containing a population greater or equal than a given threshold was considered as part of the calculation.

Afterwards, the threshold was adjusted in order to meet the coverage percentage.

For example, when the threshold takes the value of 0 all the population is considered.



ii. Methodology

Formally:

If we have that:

$X\%$: percentage of the population to be covered

A_j : area of cell j

k_j : number of locations in the cell j

p_{ji} : population of the location i in cell j

T : total cells covered



ii. Methodology

Formally:

And if $ET_{X\%}$ is the territorial expansion needed to cover the $X\%$ population.
 Then:

$$ET_{X\%} = \sum_{j=1}^T A_j$$

Where

$$T = \underset{t}{\operatorname{argmin}} \frac{\sum_j^t \sum_{i=1}^{k_j} p_{ji}}{PobTot} \geq X\%$$



ii. Methodology

First cut:

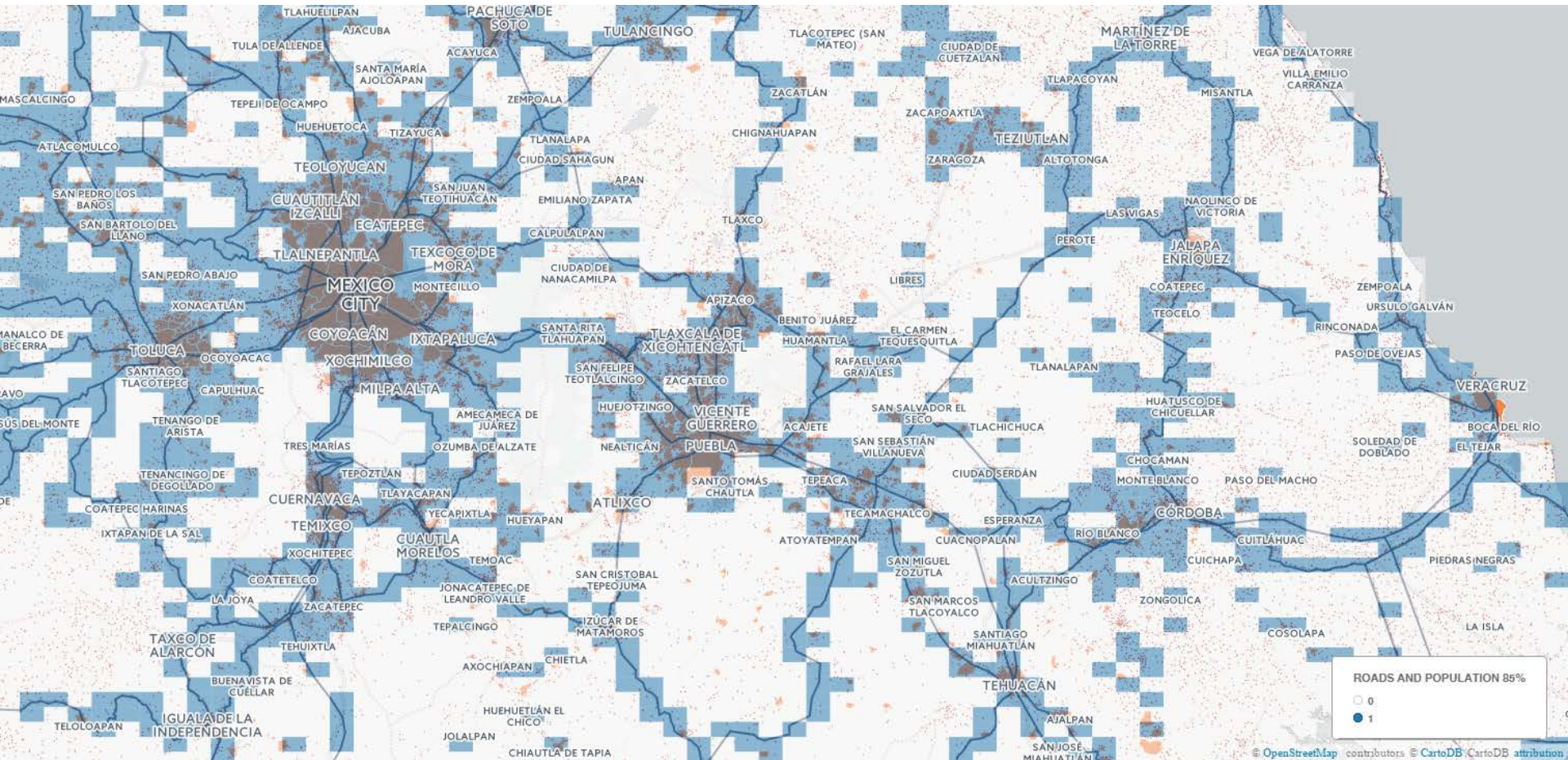
Minimum population per cell: 3,000 inhabitants

Covered population: 85%

Surface (without highways): 111,723.2 km²

Surface (including highways): 239,139.0 km²

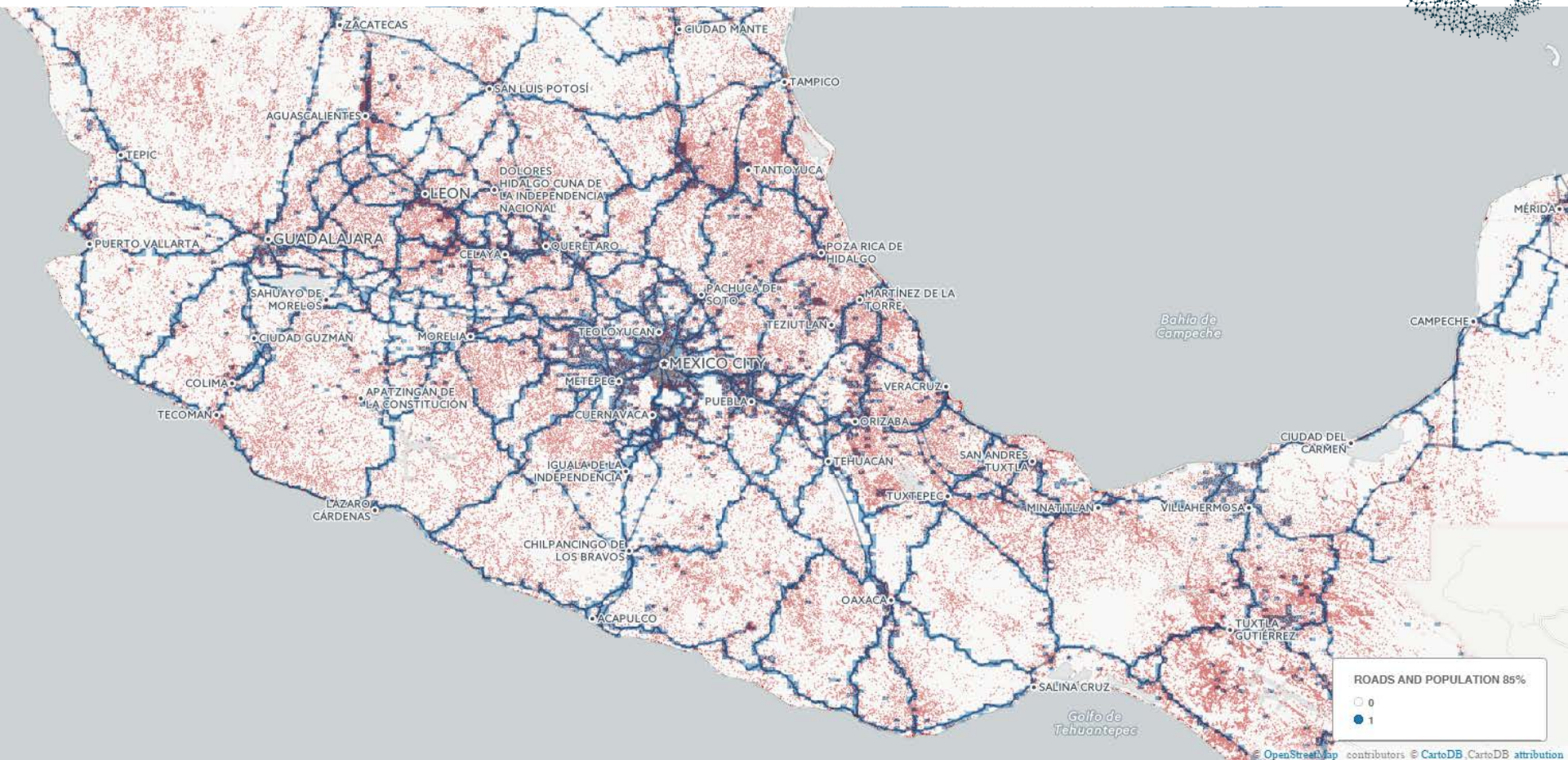
ii. Methodology



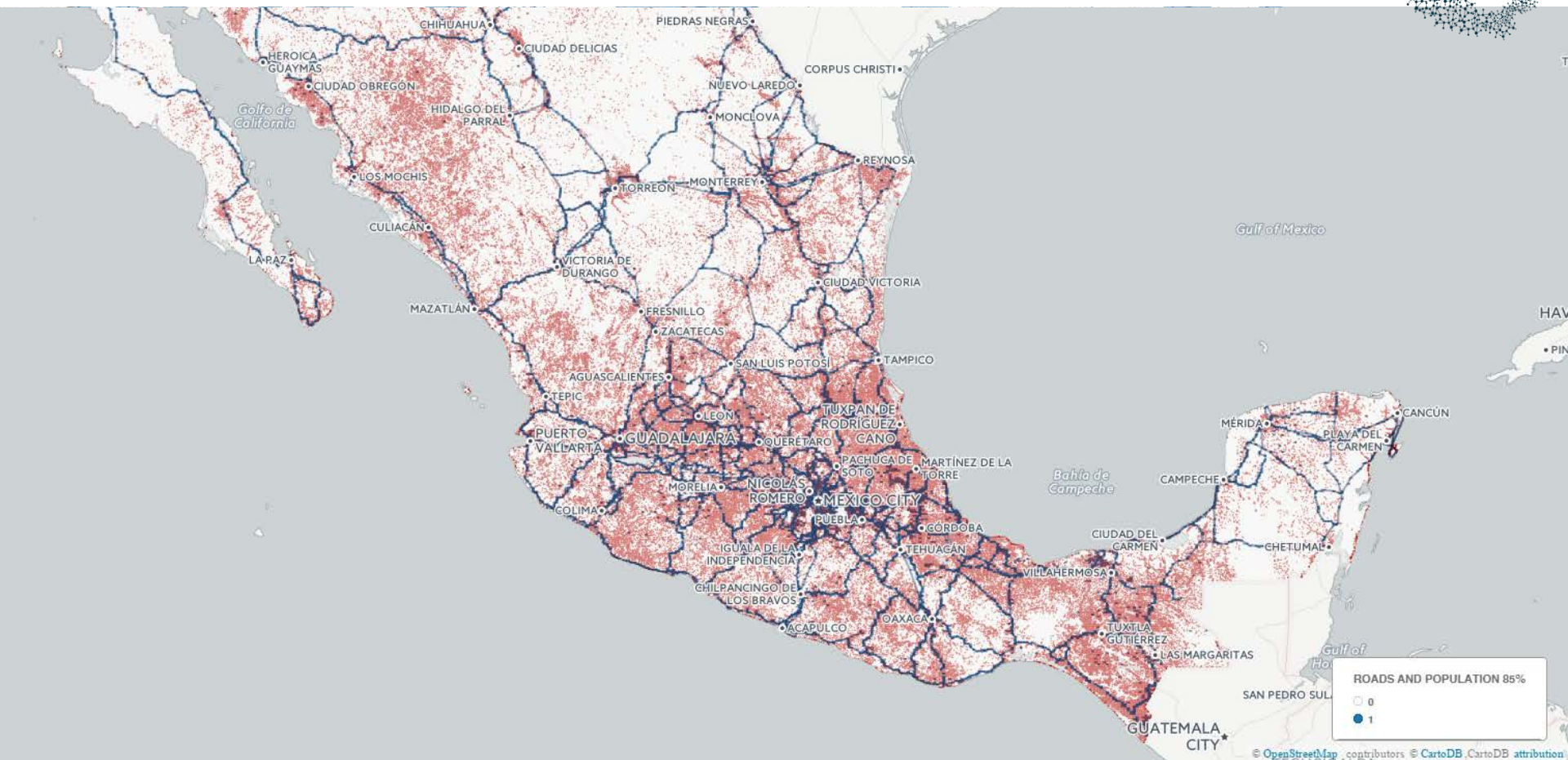
1 2 3 4

Territory-population estimation

ii. Methodology



ii. Methodology





ii. Methodology

Second cut:

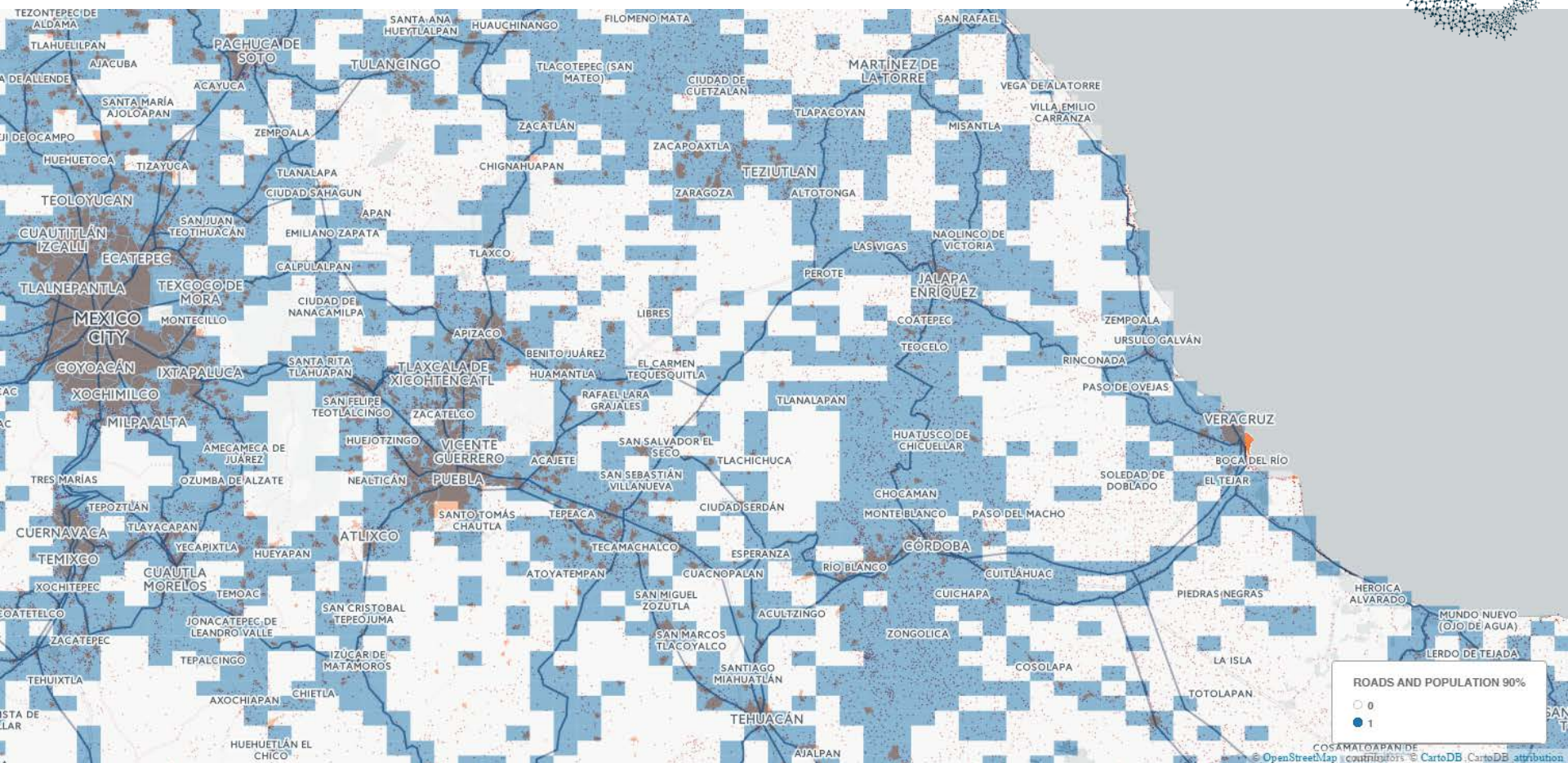
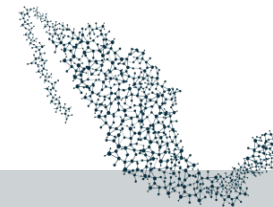
Minimum population per cell: 1,800 inhabitants

Covered population: 90%

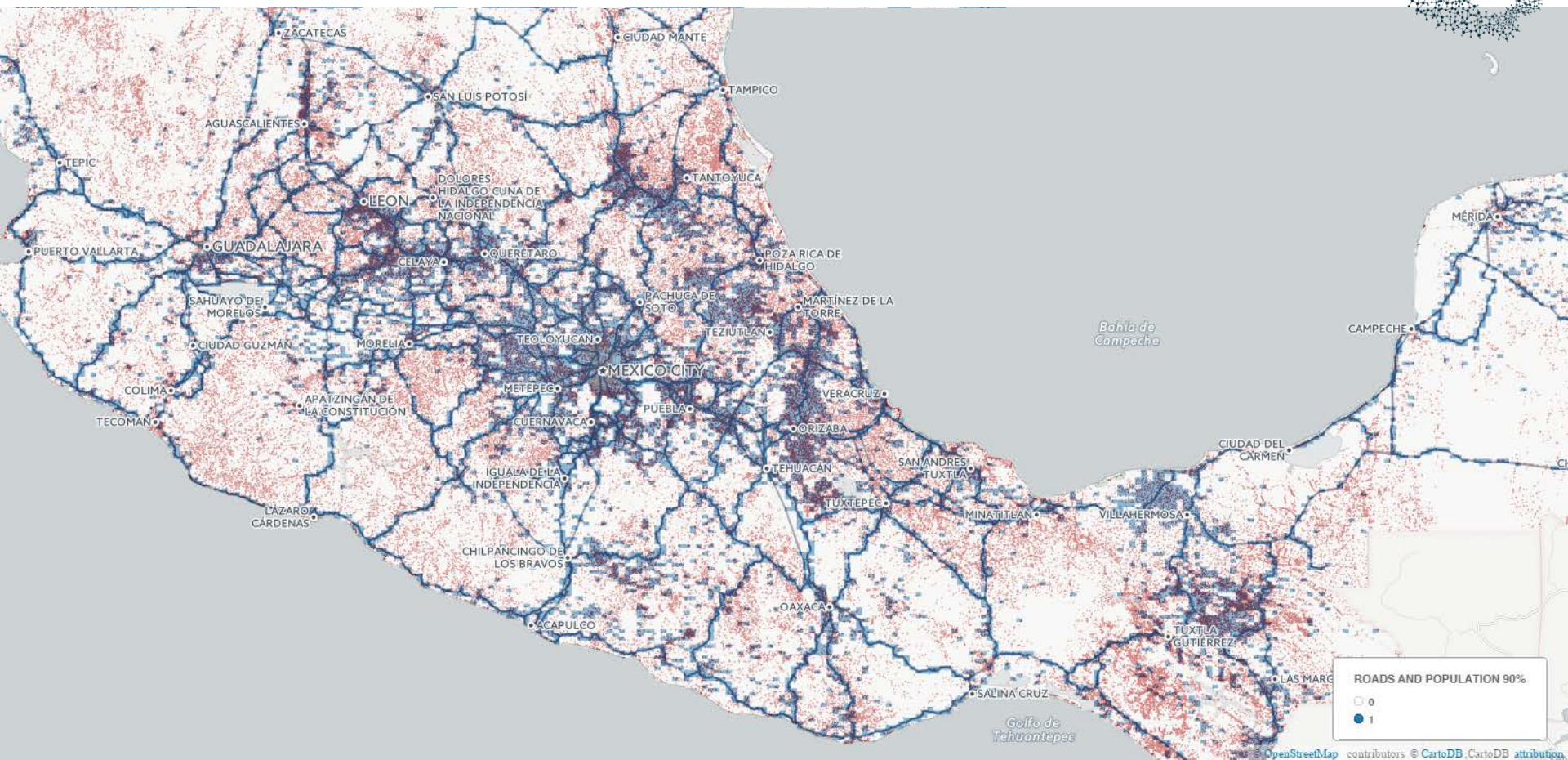
Surface (without highways): 174,333.2 km²

Surface (including highways): 287,711.2 km²

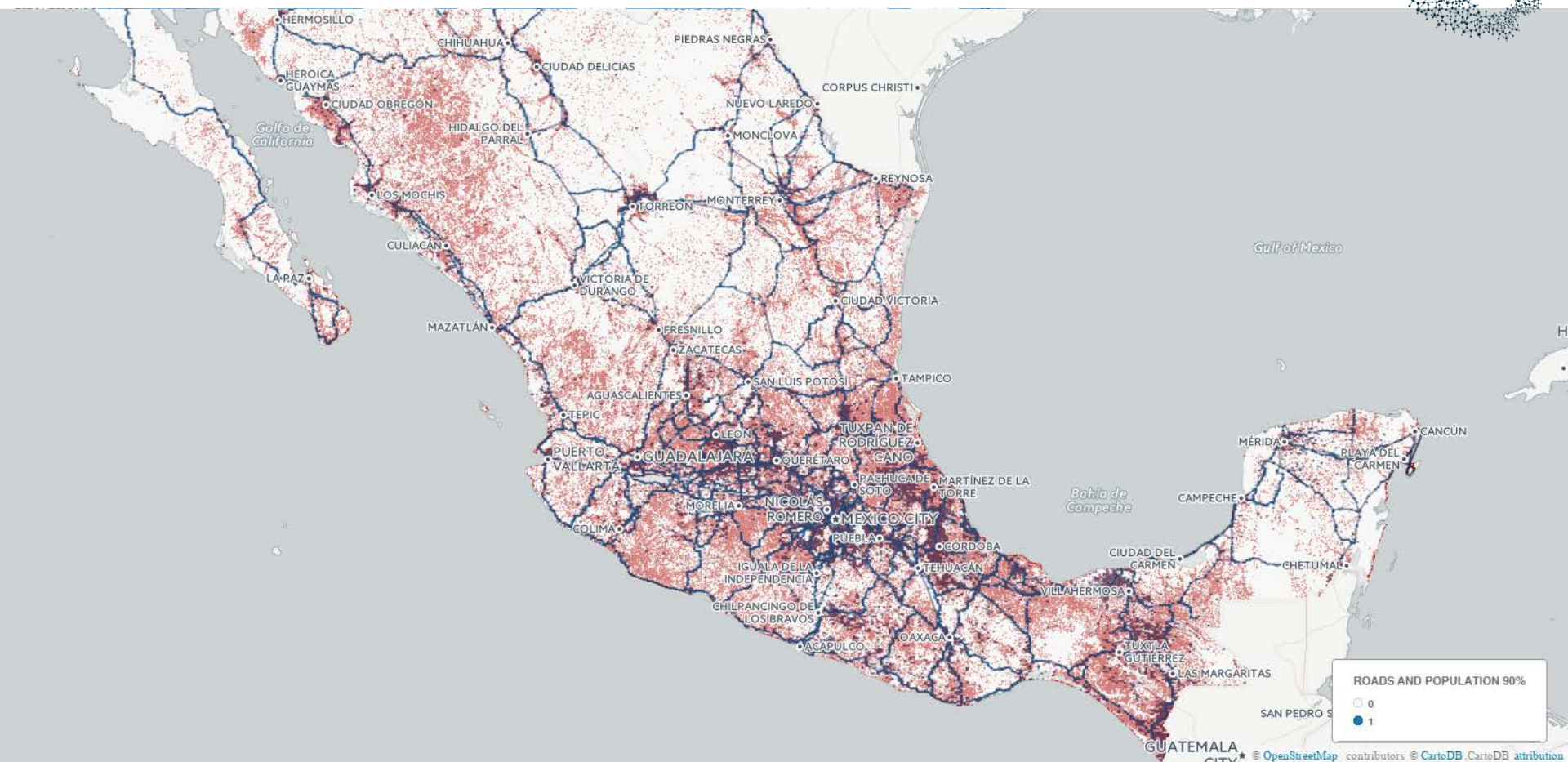
ii. Methodology



ii. Methodology



ii. Methodology



1 2 3 4

Territory-population estimation



ii. Methodology

Third cut:

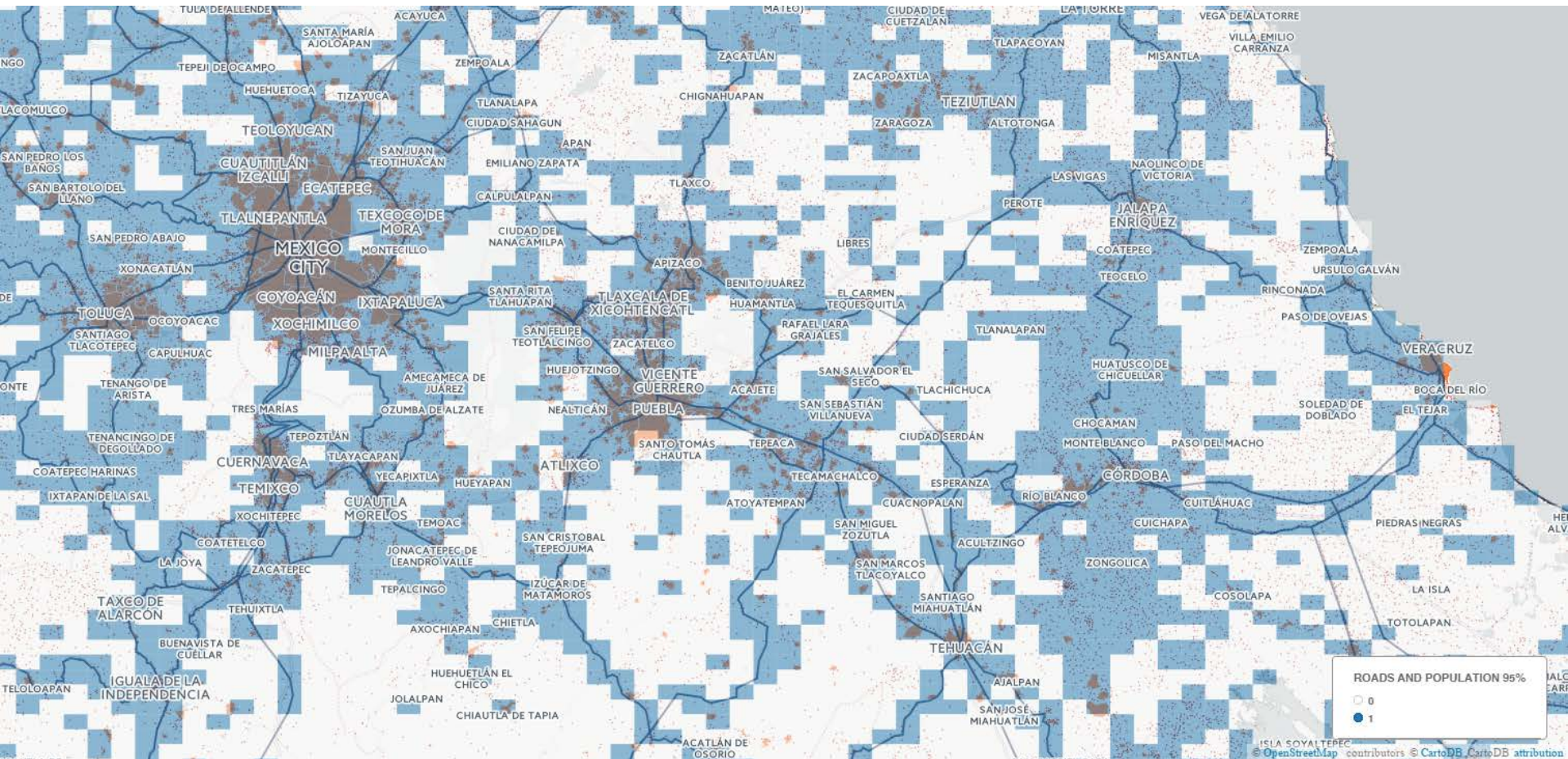
Minimum population per cell: 800 inhabitants

Covered population: 95%

Surface (without highways): 305,966.6 km²

Surface (including highways): 397,068.3 km²

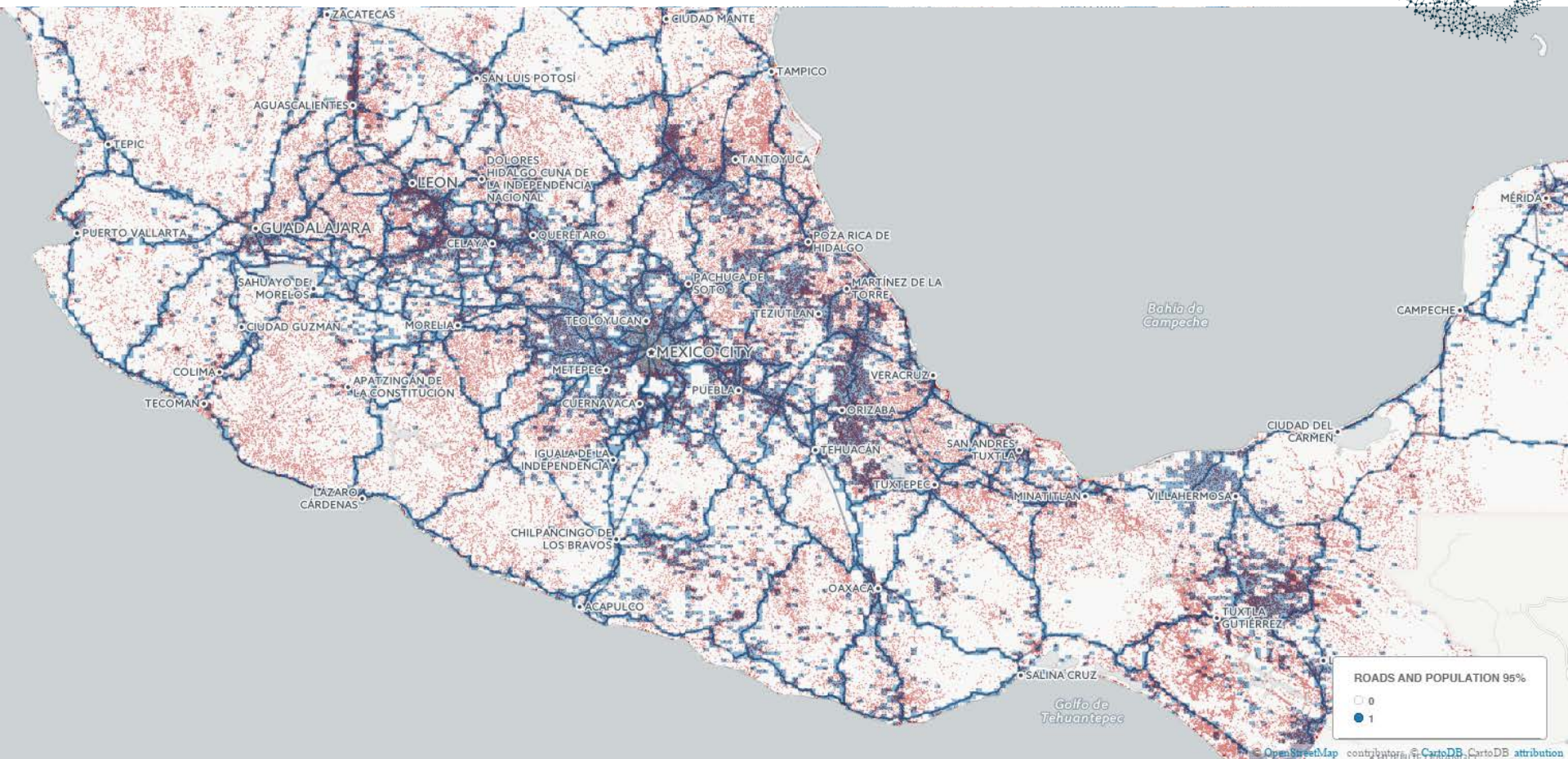
ii. Methodology



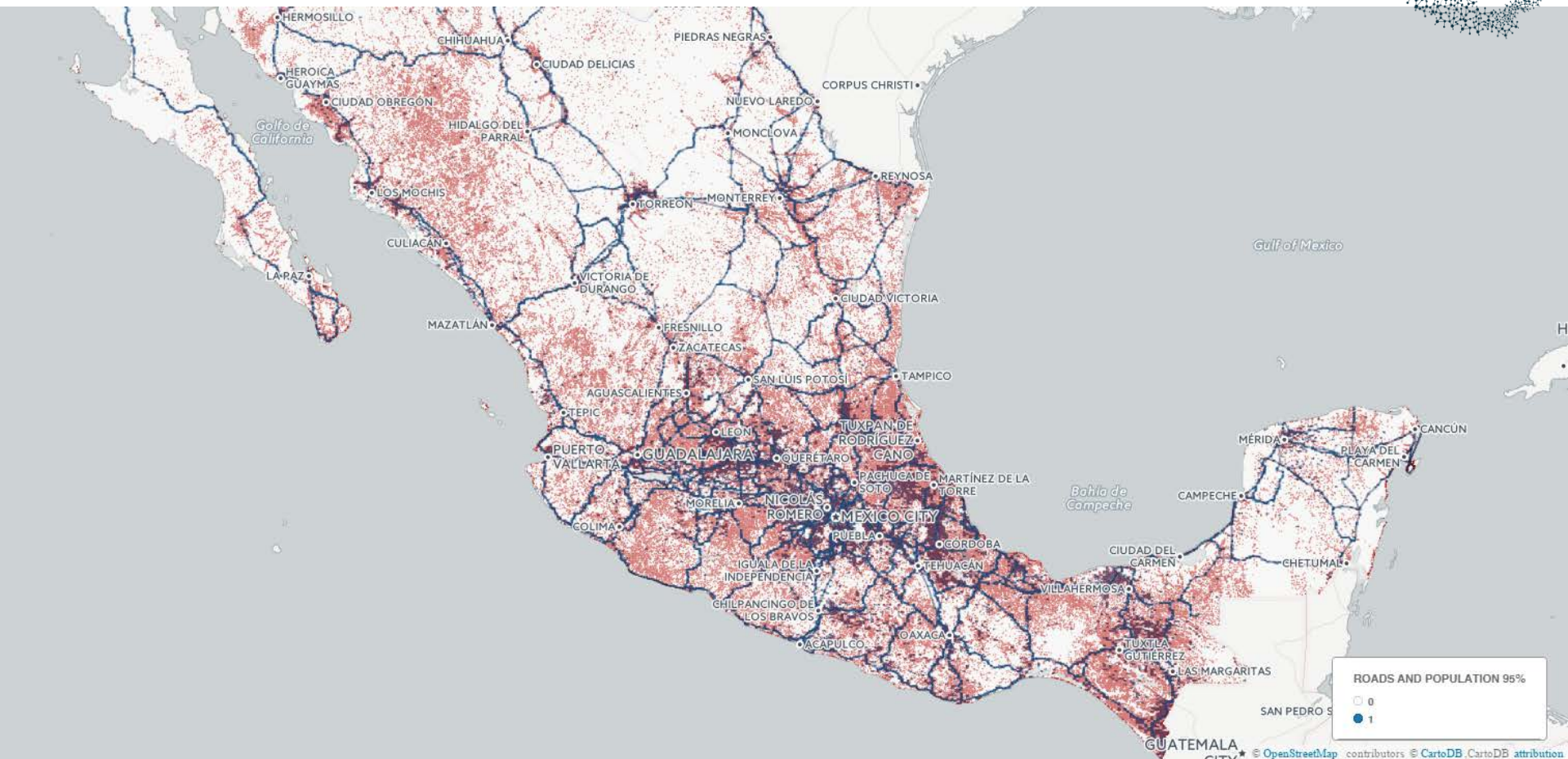
1 2 3 4

Territory-population estimation

ii. Methodology



ii. Methodology



1 2 3 4

Territory-population estimation



ii. Methodology

Fourth cut:

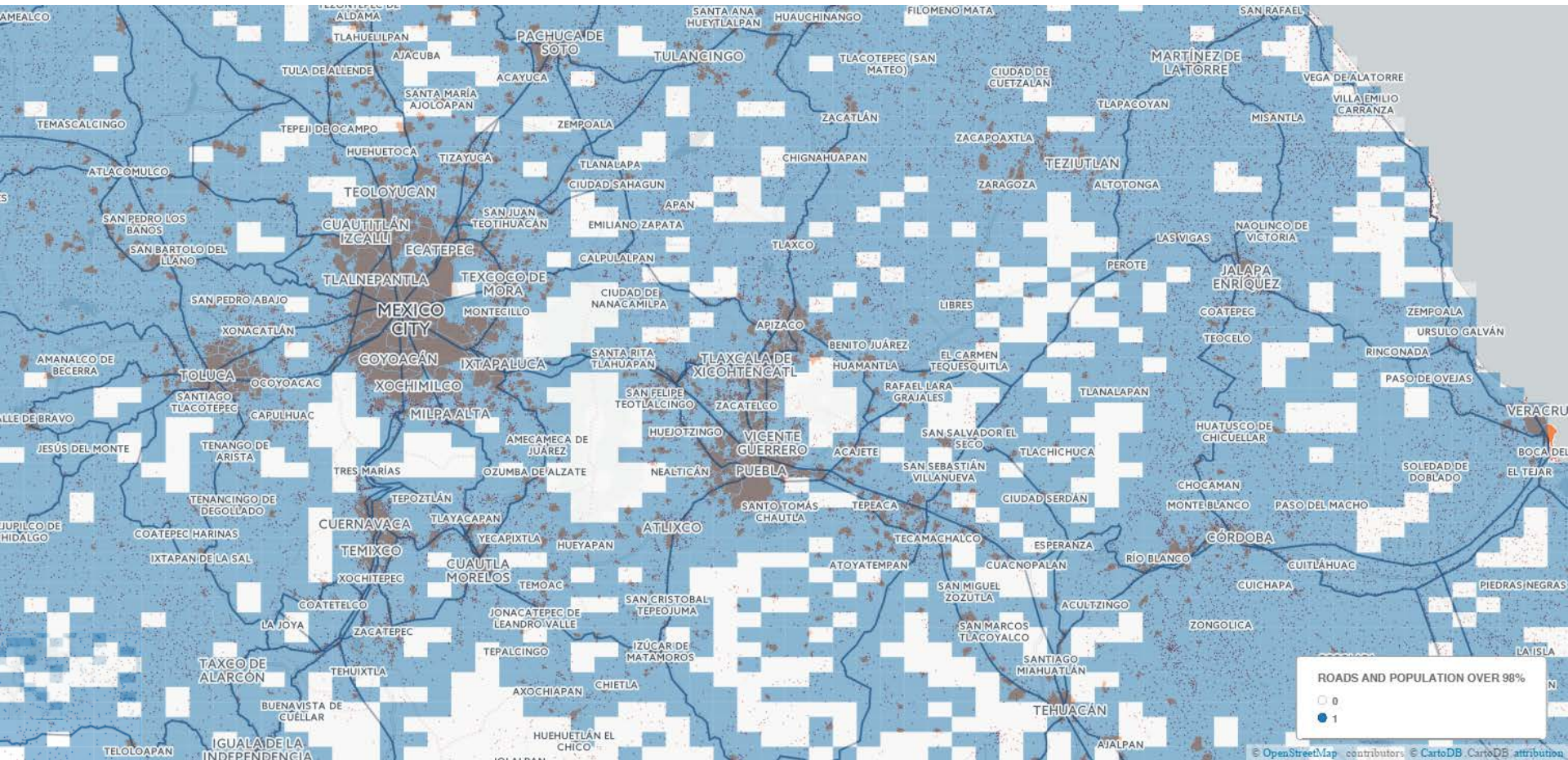
Minimum population per cell: 350 inhabitants

Covered population: 98%

Surface (without highways): 454,081.8 km²

Surface (including highways): 525,093.3 km²

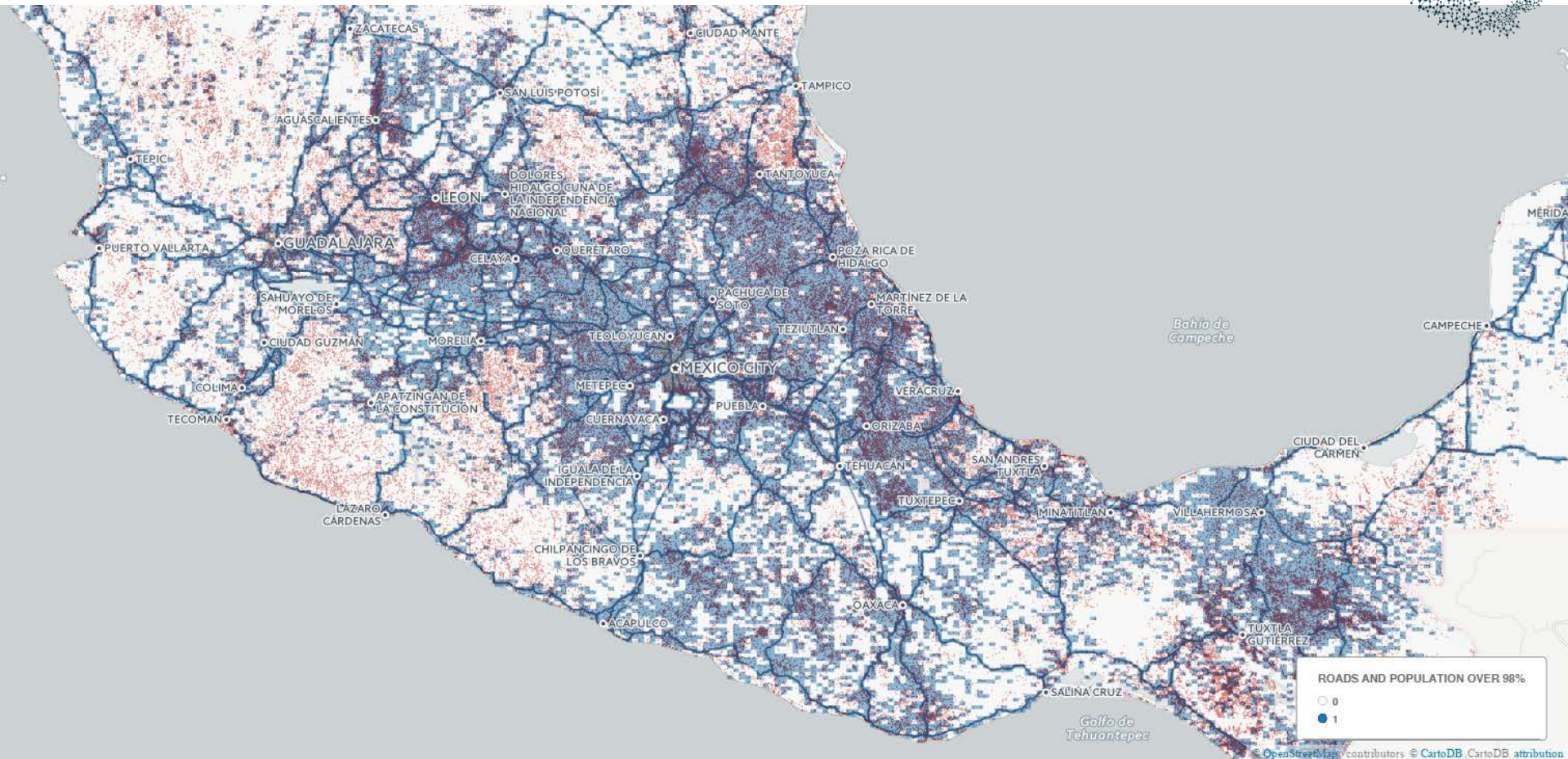
ii. Methodology



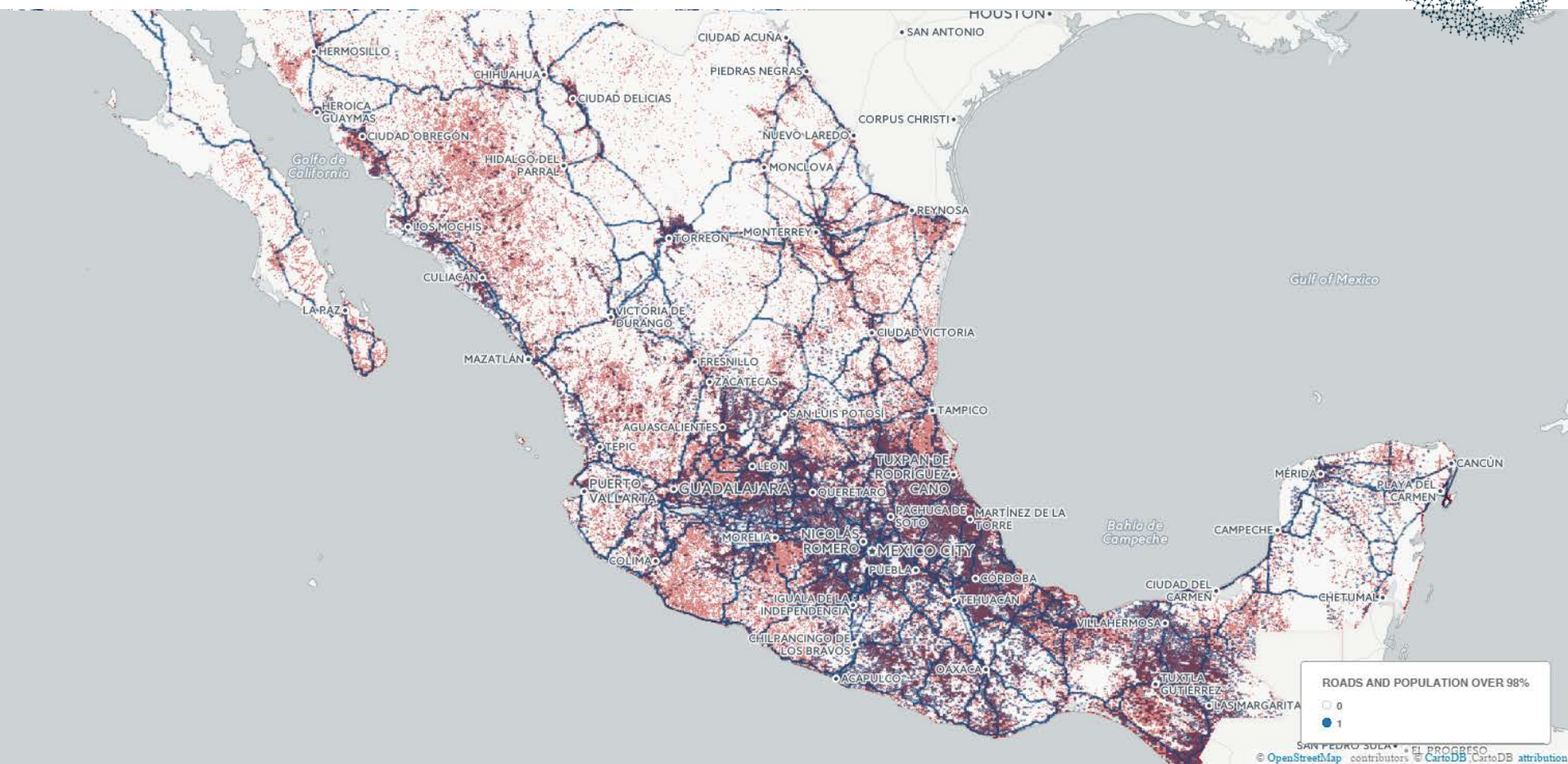
- 1
- 2
- 3
- 4

Territory-population estimation

ii. Methodology



ii. Methodology





ii. Methodology

Fifth cut:

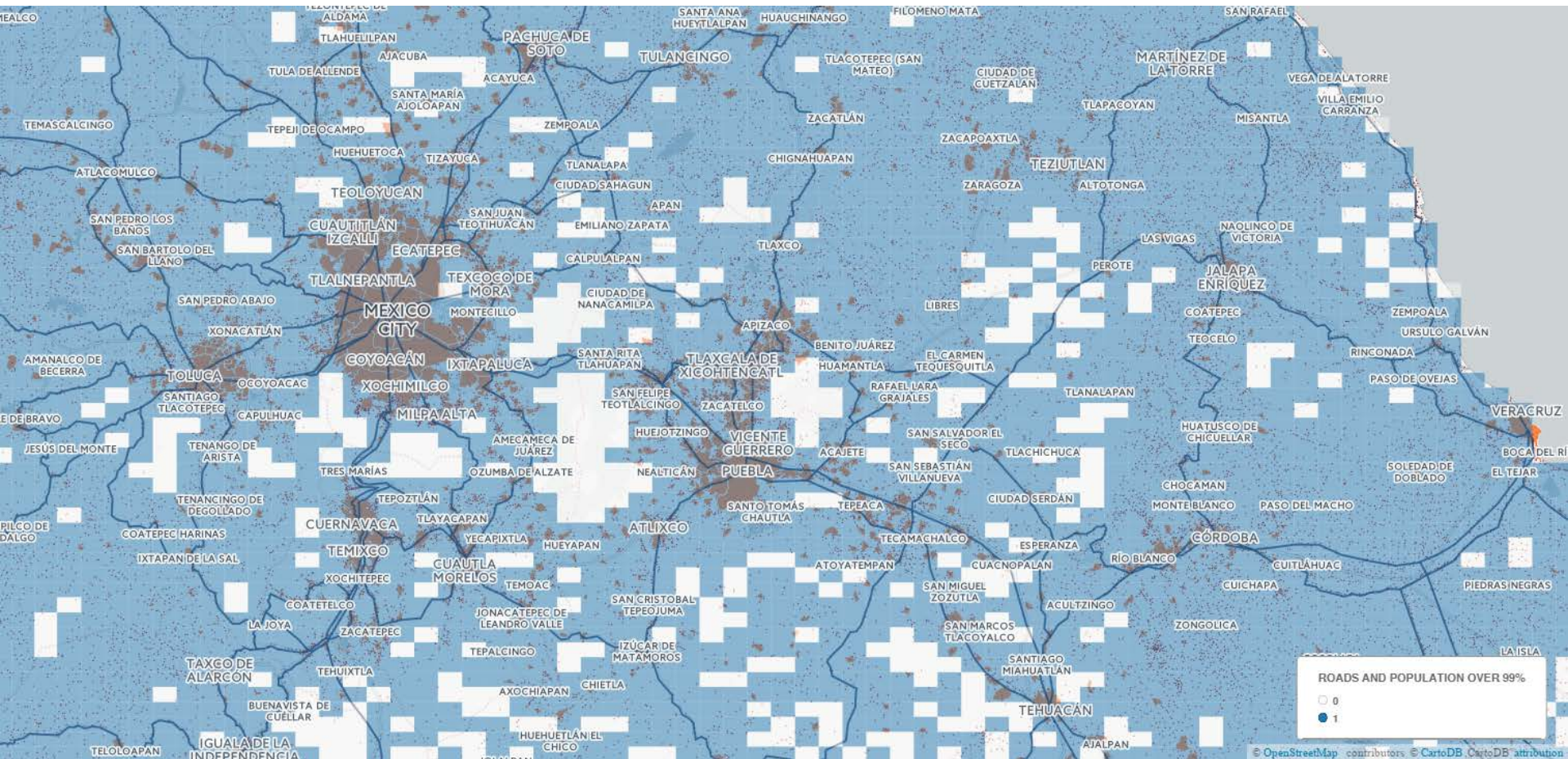
Minimum population per cell: 100 inhabitants

Covered population: 99%

Surface (without highways): 664,676.2 km²

Surface (including highways): 715,813.0 km²

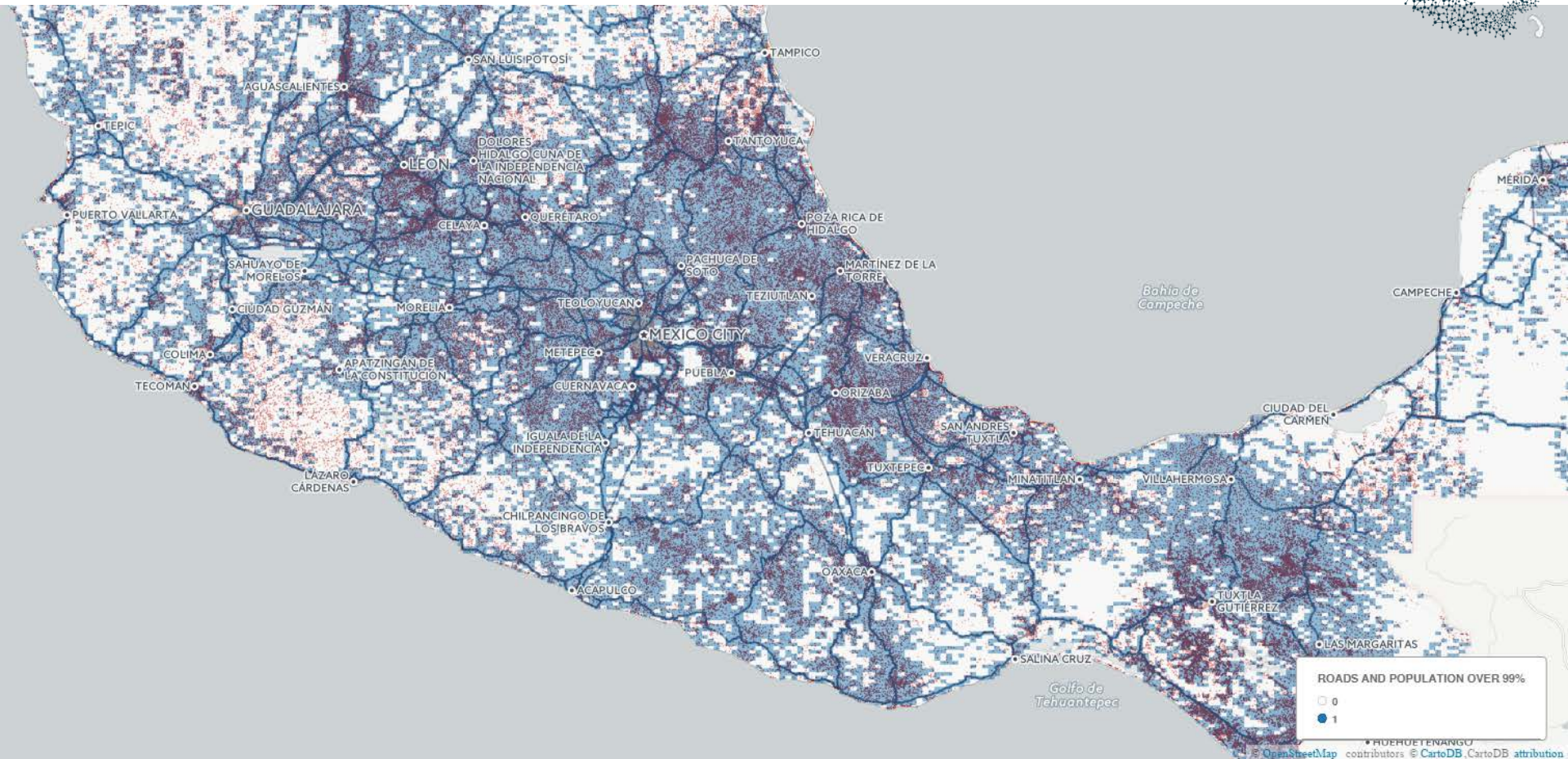
ii. Methodology



1 2 3 4

Territory-population estimation

ii. Methodology





ii. Methodology

Sixth cut:

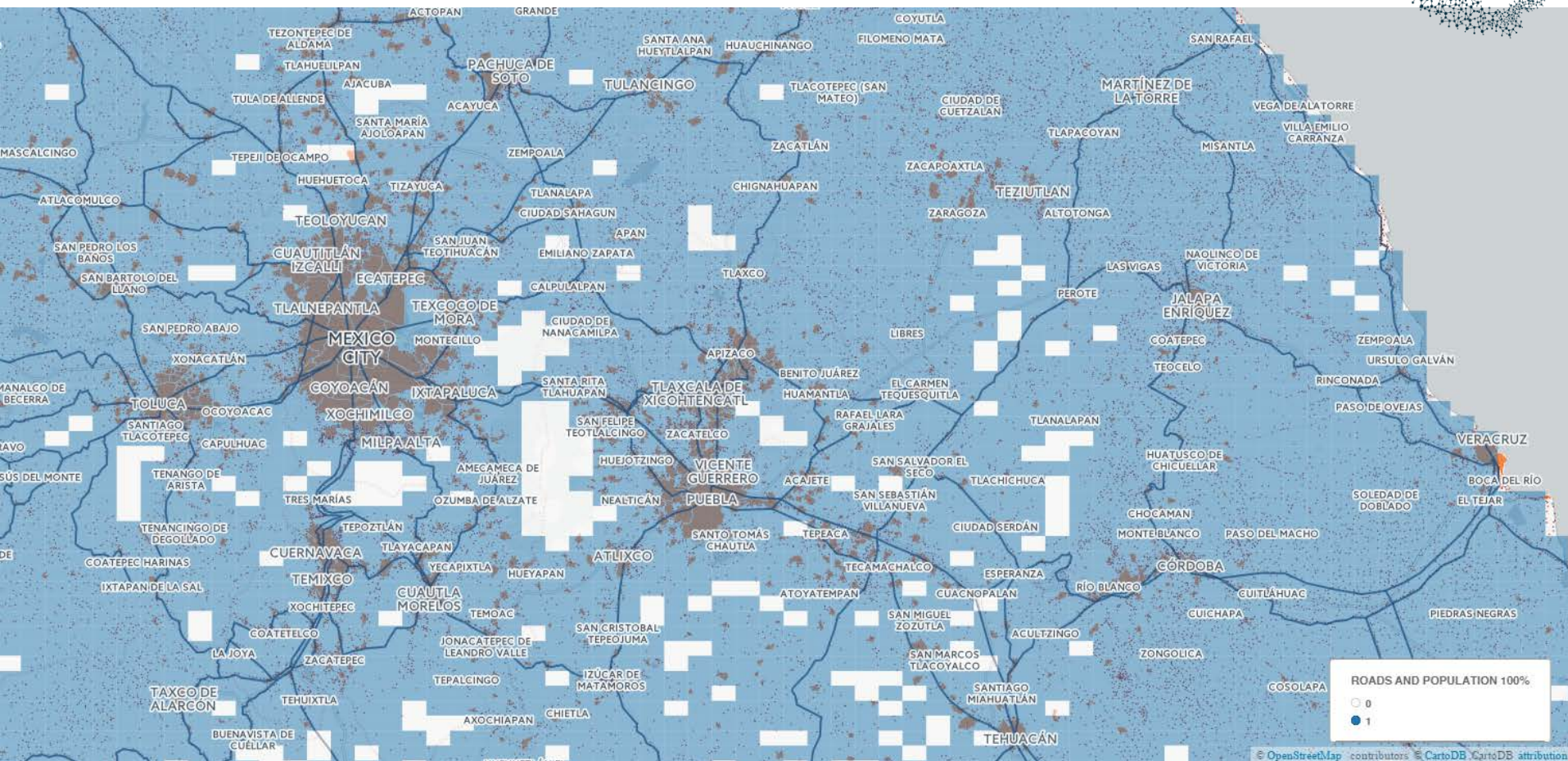
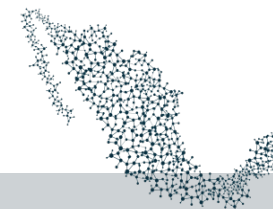
Minimum population per cell: 10 inhabitants

Covered population: 100%

Surface (without highways): 1,121,144 km²

Surface (including highways): 1,129,679 km²

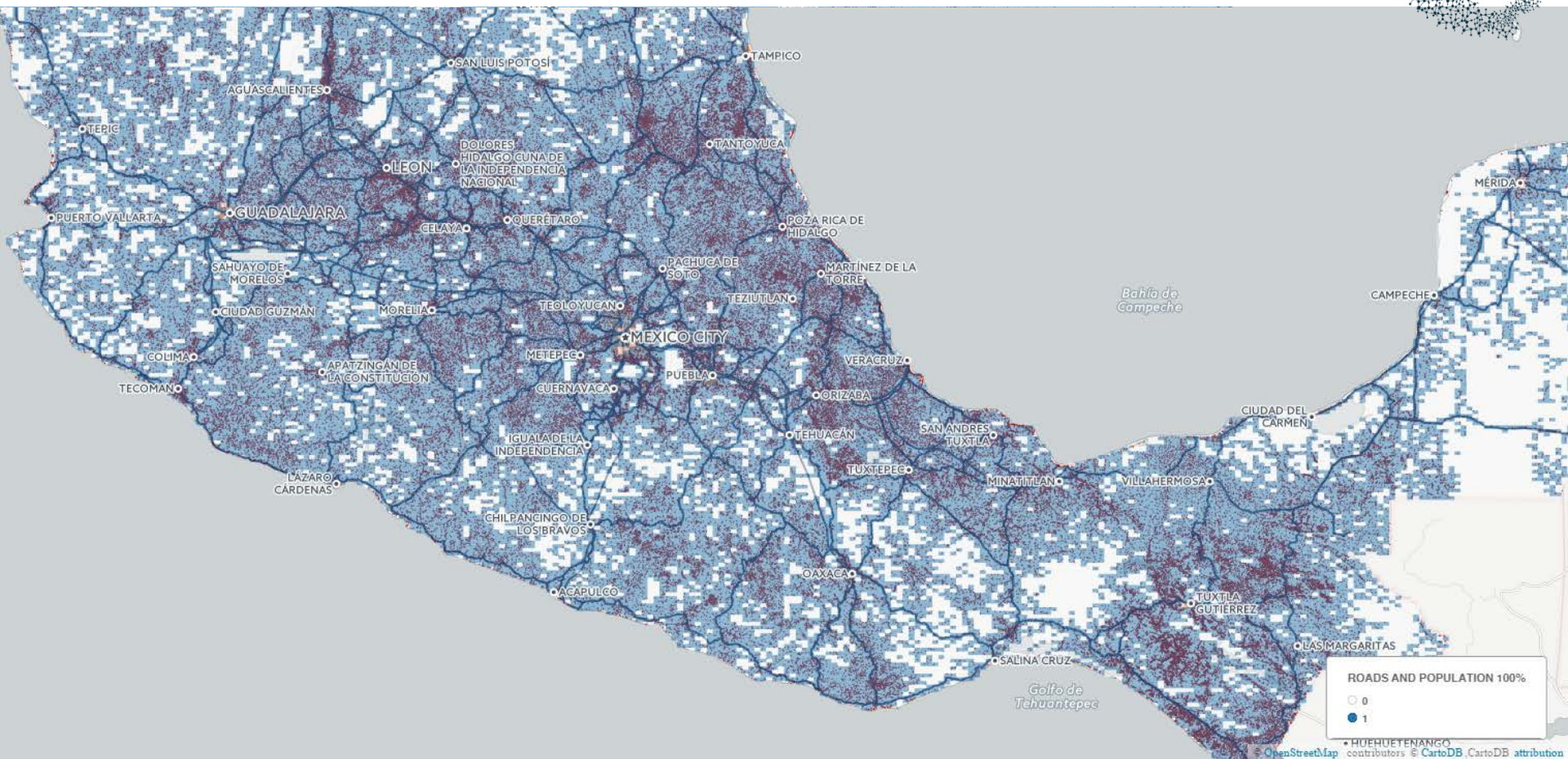
ii. Methodology



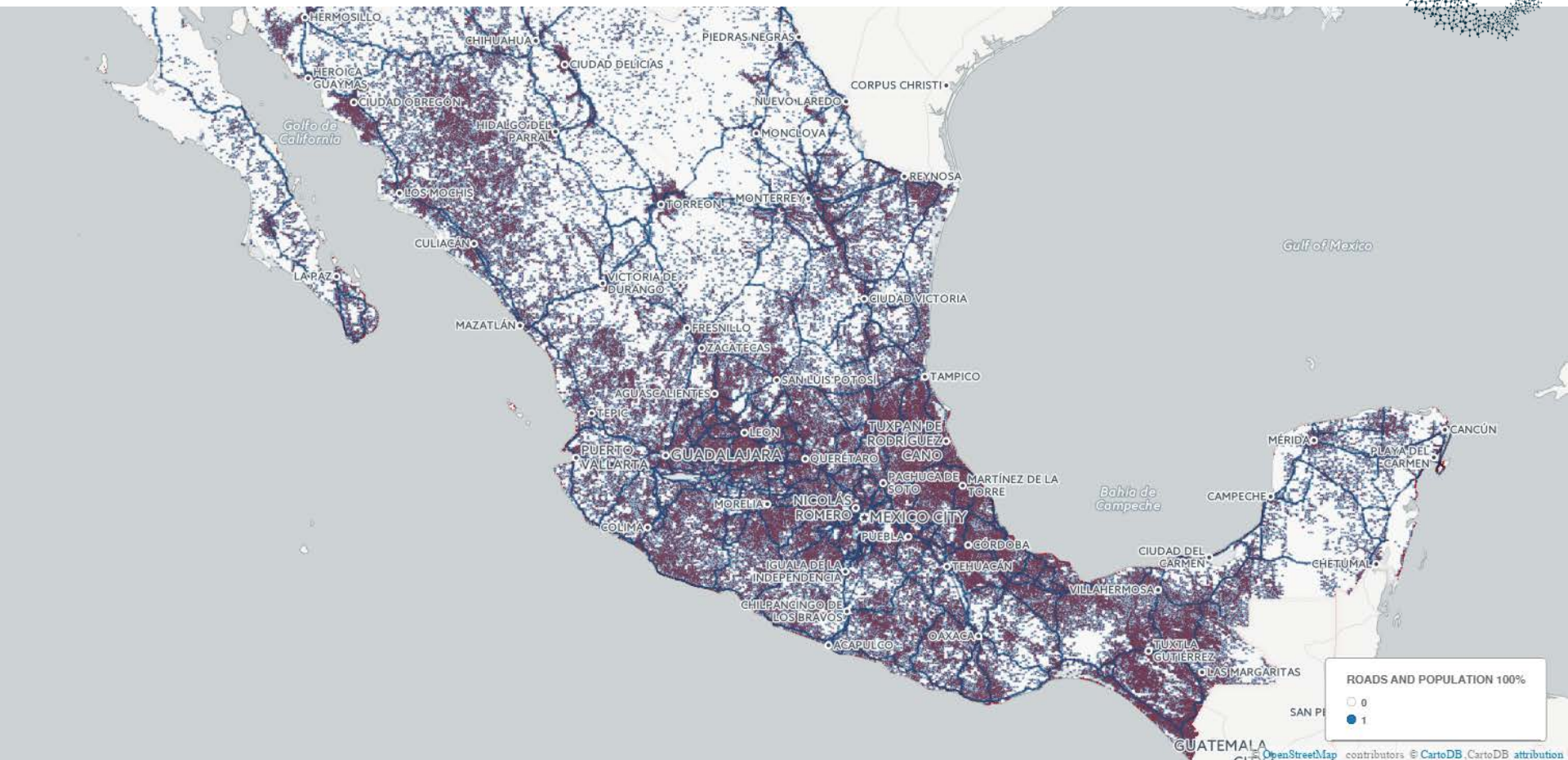
1 2 3 4

Territory-population estimation

ii. Methodology



ii. Methodology





iii. Results

% Population	Km ²	Km ² including highways	Minimum population per quadrilateral
100%	1,121,144	1,129,679	10 inhabitants
99%	664,676	715,813	100 inhabitants
98%	454,081	525,093	350 inhabitants
95%	305,966	397,068	800 inhabitants
90%	174,333	287,711	1,800 inhabitants
85%	111,723	239,139	3,000 inhabitants
80%	67,159	205,906	4,900 inhabitants